



August Member Spotlight ACTION-HOUSING, INC.

Action-Housing, Inc. was in the MVRCC Member Spotlight for the month of August. Seen here left to right is: Henry Lewandowski, Auditor; Joy Satcho, Administrative Assistant; Bruce Rechichar, Program Administrator; Pam Miljus Assistant to the Executive Director; Chris Brown, Auditor and Jim Cochenour, Auditor.



See story on page 2.



September Member Spotlight ACTIONCOACH BUSINESS COACHING

ActionCOACH
business coaching



ActionCoach Business Coaching is in the Mon Valley Regional Chamber's September Member Spotlight. Seen here is Ken Sevick, owner. At **ActionCoach**, they've helped companies of all sizes. Whether you are a Forbes Top 100 company, a mid-level manufacturer, or the local retail shop in the area, they have a coaching program to get you to your goals. Ken can be reached at 724-310-3296 or go to www.actioncoach.com/kensevick to find out more.

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Mon Valley Regional Chamber of Commerce

One Chamber Plaza
Charleroi, PA 15022

724-483-3507 Fax: 724-489-1045
E-mail: members@mvrchamber.org
website: www.mvrchamber.org

President: James Protin
V. President: Atty. Rick Mudrick
Secretary: David Galloni
Treasurer: Milton Kubik
Executive Board: Armand Ferrara
Executive Board: Diann Donaldson

Chamber Staff:
Executive Director: Debra Keefer
Admin. Assistant: Kim Kopec
Special Assistance: Donna Angelo
We regret any errors or omissions
in this newsletter

WELCOME NEW MEMBERS*

Drilling Tools International, Inc.

Steve Stimpson
96 Third Street
Charleroi, PA 15022
724-565-1414
www.drillingtools.com
Drilling Equipment Rental & Manufacturing

Higher Images

Linda Jo Lewis
300 Bursca Drive
Bridgeville, PA 15017
412-953-6992
www.higherimages.com
Digital Marketing / Web Development

MV Transportation

Sarah Meredith
72 East 8th Street
Donora, PA 15033
724-379-5956
Transportation

Speedy Furniture of Belle Vernon

Greg Janco
740 Rostraver Road
K-Mart Plaza
Belle Vernon, PA 15012
724-323-0133
www.speedyfurniture.com
Retail Furniture

UpTo Main Street

Eric Sloss and Sarah Mayer
5877 Commerce Street
Pittsburgh, PA 15206
412-480-7246
www.whatareyouupto.org
Marketing, Communication, Education

MEMBER RENEWALS*

5 Years and Over

Citizens Bank
First Energy

All other Renewals

Monongahela Aquatorium

*These new members and renewals only reflect dues received as of September 25, 2015



August Member Spotlight ACTION-HOUSING, INC.

ACTION-Housing, Inc. was in the MVRCC Member Spotlight for the month of August. This agency, located in downtown Charleroi at 431 Fallowfield Avenue, administers a federally funded Weatherization Program for Washington-Greene Counties and has been a Chamber member since locating their office in Charleroi in 2003. "Weatherization" of a home means that measures have been taken to reduce the amount of air infiltration "out of" and "into" the home. This includes a home energy inspection, insulation, repairing damaged windows, and more. Washington and Greene County residents that own or rent their home may apply for free weatherization services, if eligible. Contact the friendly and helpful Action Housing staff to see if your household qualifies. They can be reached at 724-483-2399 or 1-800-841-6899.

Chamber Salutes Achievement & Service in the Mid Mon Valley



Armand Ferrara



McDonald's—Meg-Nik, Inc.



Susan Jo's Salon



United Way of Mon Valley

The Mon Valley Regional Chamber of Commerce held its Annual Awards Event on Thursday, September 10, 2015 at the Monongahela Valley Hospital. Following a reception hour, the ceremony featured presentations to the Outstanding Business Development Award to McDonald's-Meg-Nik, Inc. accepted by owner, Joe Carone. Susan Jo's Salon was presented with the Excellence in Business Award and was accepted by owner, Susan Jo Johnson. The United Way of Mon Valley received the Regional Service Award and was accepted by Phil Sparacella, Executive Director. The Shining Star went to former Chamber President Armand Ferrara.

The introductions were made by Deb Keefer, Director and James Protin, Chamber President.

The event was sponsored by EQT Corporation, Monongahela Valley Hospital. Presentation sponsors were cfsbank, ChamberChoice, Community Bank, Reliance Business Solutions, and Washington County Chamber of Commerce.

See the Chamber's Facebook page for more photos from the event.



Brynn Gardner, daughter of Brook and ??? Gardner sang the National Anthem.

IMPORTANT CHAMBER NEWS—2016 BALLOT

**Mon Valley Regional Chamber of Commerce
BOARD OF DIRECTORS**

CLASS OF 2015

Patricia Brickner
Vito Dentino
Armand Ferrara
Rick Mudrick
Luther Sheets
-open-

CLASS OF 2016

Randy McMahon
Josie Pelzer
Jim Protin
Phil Sparacella
Wayne Ray
Angela Stay

CLASS OF 2017

Deborah Buck
Diann Donaldson
Brook Gardner
J.J. Georgagis
Jeffrey Mendola
Ken Wiltz

To All Members,

According to Item No. 4 of Article IV "Election of Directors" of our By-Laws as amended October 17, 2012 by the Board of Directors, "it shall be the duty of the Nominating Committee to present six (6) nominees for election to the Board of Directors for a three (3) year term. Every effort will be made to insure that the service area be represented by the nominees."

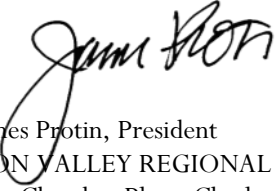
The membership shall have ten (10) working days to place any other members in nomination by securing the nominee's written consent and by getting the petition signed by at least twenty (20) members of the Chamber and submitting this petition to the President.

The members listed below are being presented for election to the Board of Directors for the Class of 2018, three year term:

Patricia Brickner, PA Career Link— Mon Valley
Vito Dentino, Vito Dentino Agency
Armand Ferrara, Ferrara Appraisals

Rick Mudrick, Attorney at Law
Luther Sheets, Southwestern PA Human Services
Casey Clark, Off the Wall Arts

Respectfully,


James Protin, President
MON VALLEY REGIONAL CHAMBER OF COMMERCE
One Chamber Plaza, Charleroi, PA 15022
724-483-3507 (P) 724-489-1045 (F)

One Year Appointments

Donna Ramusivich – Monongahela Valley Hospital
David Galloni – cfsbank
Milt Kubik – Community Park Trustees
Lynn Baron – California University of PA
Don Good – World Kitchen, LLC
Alyssa Mendola – YPMV (Edward Mendola, CPA)

Thursday, October 15, 2015

7:30 AM—8:30 AM

MVREC Conference Room

One Chamber Plaza, Charleroi, PA 15022



**There is no charge for Rise 2
Shine—FREE Coffee!**

RSVP to 724-483-3507

or email

members@mvrchamber.org

CHAMBER NEWS

YOUNG PROFESSIONALS OF THE MON VALLEY

by Ryan Galiotto, President YPMV

What is #YPMV?

Are we a networking group? Yes....

Are we a professional development group? Yes.

Are we a community service group? Yes.

Our mission is three-pronged: "attract, retain and develop the next generation of Mon Valley professionals".

We will achieve our mission through a number of different types of events:

- ◆ Social Events: To promote networking, attraction of other young professionals to the area and relationship-building.
- ◆ Professional Development Events: To promote the development of professional skillsets and mentorship from those leaders before us.
- ◆ Community Engagement Events: To give back to the community and promote a better Mon Valley for today AND the future.

Each month we will hold ONE of these events. As the group gets more established, hopefully, we will have more events each month.



Meet the new YPMV Board members: Standing (l to r): Dave Barb, Amanda Koschak, Brody Carcella, Malanie Nagy, John Barkey, Ashley Altemare, Justin Brovey. Seated (l to r): Kelly Frey, Ryan Galiotto President, Tanya Chany and Alyssa Mendola. Photo courtesy of Snapshot 47 Photos.



Are you interested in networking? We got you. Want to become a better professional? We got you. Looking for a mentor? We got you. Want to clean up the community and give back to the area? We got you.

Contact Membership Chairman Melanie Nagy at mellystar82@verizon.net

Young Professionals of the Mon Valley is a newly formed networking group working in conjunction with the Mon Valley Regional Chamber of Commerce.

YPMV BOARD OF DIRECTORS—CONTACT INFORMATION

Ryan Galiotto:	President	rgaliotto@gmail.com
Tanya Chaney:	Vice President	chaneysnatural@gmail.com
Alyssa Mendola:	Treasurer	aamea@comcast.net
Kelly Frey:	Secretary	kellyfrey10@gmail.com
Brody Carcella:	Social Events	carcellab@gmail.com
Justin Brovey:	Professional Development	jbrovey@communitybank.tv
Melanie Nagy:	Membership	mellystar82@verizon.net
Ashley Altemare:	Marketing	aaltemare@mmvta.com
Amanda Koschak:	Community Engagement	erryn_10@yahoo.com
John Barkey:	Community Engagement	jjbarkey1979@yahoo.com
Mario Porreca:	Social Media	mario@cleansephg.com
Dave Barbe:	Social Media	dbarbejr@fourthstreetbbq.com
Krista Peckyno:	Legal Affairs	kristalynnpeckyno@gmail.com
Zack Mesher:	Legal Affairs	zackmesher@gmail.com



Chamber LUNCHEON

ATTITUDE IS EVERYTHING!

Tuesday, October 13, 2015

11:45 AM -1:00 PM

Lunch Begins Promptly at Noon!

Monongahela Valley Hospital Lombardi Conference Center

1163 Country Club Road
Monongahela, PA 15063

\$15.00/Member

\$18.00/Non Member

**parking token included
No on-site registrations, please!*



Attitude is Everything

Secrets from Napoleon Hill's
Think and Grow Rich

James Spooner

Leading expert on
Napoleon Hill philosophy

Dionne Malush

Owner/Realtor, Northwood Realty 201
Associates

TELEPHONE 724-483-3507 OR FAX 724-489-1045 BY Friday, October 9, 2015

PLEASE TRY OUR EASY ON-LINE REGISTRATION!—www.mvrchamber.org

Company Name: _____ Phone: _____

Attendee(s) _____

Check enclosed for \$ _____

Credit Card: VISA _____ MasterCard _____ Discover _____ Bill my credit card \$ _____

Expiration Date: _____

Name _____ Card No. _____

Billing Address _____

Signature _____



**WIN THE
Chamber's Pot Of
Gold!**

***NO SHOWS WILL BE INVOICED – WE ARE CHARGED FOR YOUR RESERVATION.**
Make checks payable to "MVRCC" One Chamber Plaza, Charleroi, PA 15022

**Member Must Be
Current on 2015 Dues
and Present To Win**

OCTOBER MemberFest

**Members &
Non-Members
Welcome!**

**Networking Event
2015**

Thursday, *October 22nd*

**Monongahela Valley
Country Club**

5:30-8:30PM

**DJ Jerry &
Brother Jeep**

**Refreshments
LIVE Entertainment
Networking
Raffles
Information Stations**

NEW MEMBERS JOIN NOW AND GET THE REST OF 2015 FREE!

R.S.V.P. Appreciated by October 16, 2015
There is no charge for OCTOBER MemberFest

Company Name: _____

Attendee (s) _____



Sponsorships Available - ONLY \$50. Call the Chamber today for details.

Mon Valley Regional Chamber of Commerce, One Chamber Plaza, Charleroi, PA 15022
724.483.3507 Fax: 724.489.1045 members@mvrchamber.org www.mvrchamber.org

***A BIG Thanks
to our Sponsors!***

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Neff's Vapor Lounge
Northwood Realty
Prima Diva Boutique
Waddell & Reed, Inc.—Jeff
Mendola
Waddell & Reed, Inc.—Jake
Cuthbert

CHAMBER / MEMBER NEWS

TEAM MVRCC MAKES GREAT EFFORT

Wednesday, September 23rd was a beautiful night for a ball game! So proud of our team - they made a brilliant effort in the 18-17 loss to GRC. THANK YOU - **Charleroi Community Trustees** for use of Veteran's Memorial Field at no cost. Thank you Ed Uhutch for field preparation. Alvin Taggart for keeping score and announcing - great job.

THANK YOU - umpire Trey

Tilghman. Special thanks to Coach Tom Villella and Manager Jennifer Bibb. THANK YOU **Bee Graphix** at Cal for team shirts and **AIG Financial** for cozies and drinks. Shout out to Donna Angelo and Jenn Codeluppi for photo taking! See ya next year! *More pictures can be found on the chamber's Facebook page.*



Pictured above are team members (left to right) front: Coach Tom Villella, Jenn Tilghman, Angie Tilghman, Chirs Hisdorf, Mike Rupert. Back row: Larry Christinis, Harlan Shober, Dave Pascarella, Mitch Pankiewicz, David DeRienzo, Walt Stelma, Ashley Fioravanti, Dena Mornak, Manager Jennifer Bibb and John Santa.



OPEN FOR BUSINESS TRI-COUNTY CARPET CLEANING

Tri-County Carpet Cleaning is a carpet and upholstery cleaning company dedicated to providing phenomenal service and cleaner carpets utilizing a solution that is 100% safe for kids and pets, low-moisture, quick-drying and performed by well-trained professionals. They are always happy to answer any questions you may have and give you an accurate estimate over the phone!

Tri-County Carpet Cleaning is located at 622 Fallowfield Avenue, Charleroi, PA. Their telephone number is 724-565-1175 and they can be found on Facebook and www.healthy-clean-home.com.

Seen here at the Grand Opening is (l to r): Debbie Buck, Charleroi Borough Council; Sandra Hanna; Mark Alterici, Mayor of Charleroi; Walt and Diane Bianchi, Owners and Deb Keefer, MVRCC Executive Director.





WELCOME NEW BUSINESS SPEEDY FURNITURE OF BELLEVERNON

The MVRCC and GRC recently held a joint ribbon cutting at **Speedy Furniture**, Rostraver (K-Mart Plaza) at 740 Rostraver Road. Speedy Furniture offers quality furniture in a signature cost-reducing showroom, rapid delivery of customer orders, and low cost independent delivery service. Their number is 724-363-0133. See all of the great furniture at www.speedfurniture.com.

Seen here at the ribbon cutting is (left to right) Deb Puglia, General Manager Keith Newcomer, Jim Protin, Owners Greg and Cathy Janco, Gene Walters, Jenn Codeluppi, and Mary Esther Antal



WELCOME TO CHARLEROI DRILLING TOOLS INTERNATIONAL

Congratulations to **Drilling Tools International** on their recent ribbon cutting. The company has opened in Charleroi at 96 Third Street. They are a leading provider of downhole tools to the land and offshore drilling markets. For more information go to www.drillingtools.com.

Pictured left to right: James Protin, MVRCC President; Mark Alterici, Mayor of Charleroi; Ron Richardson, Jr., Vice President Western Business Unit; Aldo Rodriguez, Vice President Sales; Steve Stimpson, NEA Region District Operations Manager; Diann Donaldson, Chamber Executive Committee; David Johnson, Chief Financial Officer and John LaCarte, Building Owner



MEMBER NEWS

THE NEW *MESSANGER* BUS HITS THE ROAD!

By Tracy Fedkoe

If you've been to Pittsburgh, you may have noticed the transit busses decorated with Pittsburgh and Penguins signage, but have you seen the most unique and exciting bus in the

Mon Valley and South Hills? It's the new **South Hills – Mon Valley Messenger** bus. Full color, eye-catching graphics cover every inch of the bus and incorporate the moving wheels right into the design. It's a one-of-a-kind look that reminds thousands in the Mon Valley and South Hills daily that the *Messenger* is your hometown community newspaper.



After the newspaper changed their name last year, they needed to re-establish their identity and chose transit advertising on a bus from the **Mid Mon Valley Transit Authority** as one of their primary marketing tactics. "We wanted to get people to notice us," said Haniford. "It was important for us to continue to position ourselves as a neighborhood newspaper with a hometown feel," he said. "We felt like the old-fashioned wagon and other images on the bus helps bring that feel to life."

Mon Valley Signs, based in Charleroi, created the graphics on vinyl and provided detailed specifications on the measurements of the bus as well as all of the outside panels and clearances. The bus wrap will remain in place for up to five years and continue to increase the paper's exposure within the South Hills and Mon Valley markets.

If you haven't seen the *Messenger* bus yet, it is part of the Mid Mon Valley Transit fleet and travels the route originating in Donora through the South Hills along Route 88 into downtown several times a day. Make a point to check it out and don't be afraid to honk if you love the *Messenger*.



NEW LODGING IN CALIFORNIA HAMPTON INN—CALIFORNIA

The Redevelopment Authority of Washington County, owner of California Technology Park, recently joined the hotel's developer, California Hotel Associates Inc. in the opening of the new Hampton Inn. California Hotel Associates comprises Southpointe-based Summit Consulting Group of Canonsburg and AVI Food Systems Inc.

The 50,000-square-foot hotel, which falls under the Hilton Worldwide banner, features 85 rooms, a heated indoor pool, fitness center, meeting room, business center, free WiFi and complimentary hot breakfast.

Seen here at the Grand Opening on September 9th is (left to right): Richard Miller, President, Summit Development; Anthony Payiavlas, President and CEO, AVI Foodsystems, Inc.; Geraldine Jones, President California University of PA; Larry Maggi, Washington County Commissioner; Jeff Kotula, Washington County Chamber President; Jim Protin, MVRCC President and Deb Keefer, MVRCC Executive Director.





Over \$3.3 million

... that's how much ChamberChoice members earned in dividends by purchasing their business insurance through Penn National Insurance.



How It Works

Dividend earned is based on the total group premium and claims experience of eligible lines.

For example:
 If group premium is: \$25 Million
 and group loss ratio is: 42%
 Group dividend is: 6%
 If member premium is: \$20,000
Dividend earned will be: \$1,200

Dividend payments are based upon program eligibility and are not guaranteed.

Auto • Property • General Liability • Businessowners • Workers' Comp

Program Features

- ✓ All-lines dividend (excluding umbrella and bonds). Dividend payments are based on total group premium and claims experience of eligible lines. As program grows, so does dividend potential.
- ✓ Enhanced coverages on auto, businessowners, property, workers compensation, and general liability — giving you added protection at no additional cost.
- ✓ Information and services to help reduce losses — the payoff is greater dividend potential.
- ✓ Outstanding, local claim and customer support service.

www.PennNationalInsurance.com

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Don't miss out on this opportunity.

Call this chamber member insurance agency today!



InsuranceOptions

4552 Route 51 South • Belle Vernon, PA 15012

phone: 724-929-5558 • fax: 724-929-5738

www.cscinsurance.com

Kristen A. Service
kvrcek@cscinsurance.com

Mon Valley YMCA



John Barbero Memorial Scholarship Auction and Vendor Show

Sunday, October 11 • 12:30 – 3:00pm
Held in the Gymnasium of the Y

LIVE AUCTION! • SILENT AUCTION! • CHINESE AUCTION!

All proceeds from this event will benefit our Youth and Teen Programs as well as fund the John Barbero Scholarship Fund.

PRIZES INCLUDE:

- Large screen TV
- 4 Pirate Lexus Tickets – 2016 season
- 4 Pittsburgh Penguin Captain Morgan Tickets – 2016 season
- Pittsburgh Penguin memorabilia
- Hotel accommodations

DON'T MISS OUT ON:

Cash giveaways drawn on the half an hour beginning at 1:00pm!

Fun for kids including face painting and mascots!

Refreshments and food!

And much more!

Tickets: \$5.00
 Purchase at the
 YMCA

NEW THIS YEAR! Vendor show featuring:

- Sabika Jewelry
- Snowy's Fine Chocolate Candy
- Prima Diva
- Vintage Valley Soaps
- Thirty-One
- Tastefully Simple

For more information visit our website at www.monvalleyymca.org

101 Taylor Run Road | Route 88 | Monongahela, PA 15063

724-483-8077

Save the Date



Putting **your** health first.



**12th Annual
 MVH/Lois Orange Ducoeur
 Breast Cancer Walk
 Saturday, Oct. 10**

Registration, 9 a.m.; Walk, 10 a.m.
 Charleroi Market House
 423 McKean Avenue, Charleroi

One- or two-mile fun walk to support the prevention, early detection and treatment of breast cancer in our community at Monongahela Valley Hospital.

For more info, visit monvalleyhospital.com,
 call 724-258-1852 or email sschumacher@monvalleyhospital.com



MVHDucoeurWalk



MonValleyHospitalPA



@MonValleyHospPA
 #MonValleyGoesPink

MM/MM-17-15

There is STRENGTH IN NUMBERS

Our region is only as strong as the businesses that support it.
 Join the largest business organization in the Mid Mon Valley!

Call Deb Keefer today at
 724-483-3507 for dues quote
 and more information

OR JOIN US ON
OCTOBER 22
 For MemberFEST

See Info in this Newsletter



"Serving the Business Community Since 1921"

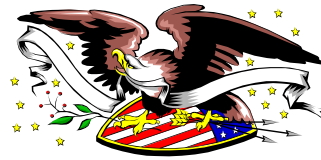
REGIONAL REPORTER

One Chamber Plaza, Charleroi, PA 15022

724-483-3507

members@mvrchamber.org

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Let us develop a comprehensive plan to protect your business, your family, and your bottom line. Our extensive portfolio includes:

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- Energy Savings Program
- Voluntary Benefits and Personal Insurance

For more information, contact us at
1-800-377-3539 or visit
www.chamberchoice.com.



Get real, bottom line,
energy cost savings for your
business today! Through ChamberChoice,
OnDemand offers competitive energy
solutions to Chambers Members. Call
1.866.699.9968 for more information!



Mark Your Calendar For These Upcoming Events!

*Watch the US mail, e-mail, Facebook, Twitter and website for information
on all upcoming events!*



www.mvrchamber.org



Thursday, October 1, 2015—Mon Valley Job Fair, The Willow Room, Belle Vernon, Noon—4:00 PM.

Saturday, October 10, 2015—Monongahela Valley Hospital Lois Orange Ducoeur Breast Cancer Walk, Downtown Charleroi, www.monvalleyhospital.com

Tuesday, October 13, 2015—Chamber Luncheon "Attitude is Everything," Anthony Lombardi Conference Center, MVH, 11:45 AM—1:00 PM. *See page 6 for details.*

Thursday, October 15, 2015—Rise 2 Shine, MVRCC Conference Room, 7:30 AM—8:30 AM.

Wednesday, October 21, 2015—Chamber Board Meeting, MVRCC Conference Room, 8:00 AM.

Thursday, October 22, 2015—October MemberFest, Monongahela Valley Country Club, 5:30 PM—8:30 PM.
See page 7 for more information.

Tuesday, November 10, 2015—Save the Date—Chamber Luncheon, TBD, 11:45 AM.

Wednesday, November 11, 2015—Veteran's Day Parade, Downtown Charleroi