



Volume 13, Issue 98

CHAMBER LUNCHEON

Tuesday May 14, 2013 11:45 AM—1:00 PM

HOW WILL IT AFFECT YOUR BUSINESS?

he Affordable

are Act

Charleroi Area School District Alumni Room 100 Fecsen Drive, Charleroi

See page 6 for more information!



Current Member must be present to win!



Inside this issue: New Members/Member Renewals 2 Chamber News—US Chamber 3 Bassi Golf Tournament 4-5 Chamber / Member News 6 Member News 7



May Member Spotlight ATTORNEY WILLIAM J. WORTHINGTON



Brownsville area. He is seen here (left) with David Galloni (right) of the Chamber's Executive Committee last month at a Mon Valley Hospital event.

Attorney William J. (Bill) Worthington is honored in the Mon Valley Regional Chamber's Member Spotlight for May. A Charleroi High School alumni, Bill received his undergraduate degree from Grove City College and his law degree from the University of New York at Buffalo. During his career he has served as a judge in Erie County, New York and practiced law in both New York and Hawaii before opening a practice in the



Mon Valley Regional Chamber of Commerce One Chamber Plaza Charleroi, PA 15022

724-483-3507 Fax: 724-489-1045 E-mail: members@mvrchamber.org website: www.mvrchamber.org

President: Armand Ferrara V. President: Atty. Rick Mudrick Secretary: David Galloni Treasurer: Milton Kubik Executive Board: James Protin

Chamber Staff: Executive Director: Debra Keefer Financial Assistant: Donna Angelo

We regret any errors or omissions in this newsletter

WELCOME NEW MEMBERS*

Fran Celaschi Promotional Advertising

Fran Celaschi 315 Grandview Way Charleroi, PA 15022 724-565-5171 Advertising Specialties

Greg Cromer Aerial Photo

Greg Cromer

111 Branch Court

Stephens City, VA 22655

540-607-1202

www.gregcromer.com

Aerial Photography

Life 1st

Addio J Fiordigigli P.O. Box 546 Dunlevy, PA 15432 724-326-4303 www.life1st.com Safety

Volk Technology Resources, LLC

Catherine A Volk 255 Markle Road Belle Vernon, PA 15012 724-970-9336 www.volktr.com *Computer Services*

THANKYOU RENEWING MEMBERS*

65 Years World Kitchen, LLC

> **50 Years** Citizens Bank

31 Years Paul Ruschak, MD

20 Years and Over Columbia Gas of PA PNC Bank

15 Years and Over Channel Craft & Distribution Charleroi Paint & Glass

10 Years and Over Joseph's Nursery & Garden Center Junior Achievement **5 Years and Over** Amcom Office Systems Havencrest SNF Monongahela Iron & Metal Company Porreca Chiropractic Center, Inc.

All other Renewals Amedisys/Albert Gallatin Hospice Cialone's Auto Care Center Epoch Sleep Disorders Center Fayette Waste Gateway Engineers Huckestein Mechanical Vasu Malepati, MD Mid Mon Valley All Sports Hall of Fame Mon Valley Messenger Rental Car Momma Salatino's River House Cafe WalMart There is STRENGTH IN NUMBERS

Our region is only as strong as the businesses that support it. Join the largest business organization in the Mid MonValley!



at 724-483-3507 for dues quote and more information

*These new members and renewals only reflect dues received as of April 30, 2013. New members will continue to be acknowledged in upcoming issues of the Regional Reporter.

MON VALLEY REGIONAL CHAMBER OF COMMERCE - MAY, 2013

5 Years and Over

CHAMBER NEWS

MON VALLEY REGIONAL CHAMBER OFFERS FREE DUAL MEMBERSHIP

The Mon Valley Regional Chamber of Commerce has partnered with the U.S. Chamber of Commerce to provide its members with valuable new programs and services. Through the U.S. Chamber's Federation Partnership program, small business members in good standing with the MVRCC will now receive the benefits of U.S. Chamber membership. This new member benefit is provided at <u>no additional</u> <u>cost</u> to members of the Mon Valley Regional Chamber of Commerce.

"We consider this a great opportunity for our members and anyone wishing to join our Chamber," said Armand Ferrara, Jr., Chamber President. "As we grow our ranks, we feel as a business organization that we need to strengthen our communication on the legislative front."



By joining the Federation Partnership, the MVRCC is helping the U.S. Chamber's effort to build the nation's largest grassroots advocacy network. The MVRCC will continue to focus on local issues and programs. The U.S. Chamber will alert and mobilize local Chamber members on national issues ranging from taxes to technology to transportation. This ever-growing coalition of small businesses allows the U.S. Chamber to present a strong, unified voice for business in Washington, D.C.

In addition to the MVRCC benefits members already enjoy, U.S. Chamber membership provides access to members -only sections of www.uschamber.com, including thousands of small business tips and tools; discounts on products and services; *uschamber.com Weekly* e-newsletter; the U.S. Chamber's monthly flagship publication, *uschamber.com*; and timely communications alerting small businesses to pressing legislation or policy initiatives. "Members can opt out of one of any of the added US Chamber benefits at any time," said Deb Keefer, Chamber Director.

To maintain membership with the U.S. Chamber, a small business must retain its local membership, as long as the Mon Valley Regional Chamber maintains its membership with the U.S. Chamber. The MVRCC is considered a founding member of the US organization, beginning its relationship 100 years ago as the Charleroi Board of Trade.

The MVRCC represents more than 300 businesses in the Mid Mon Valley region.

The U.S. Chamber of Commerce is the world's largest business federation representing more than 3 million businesses and organizations of every size, sector, and region. Learn more at www.uschamber.com.

To inquire about Mon Valley Regional membership, call 724-483-3507, or e-mail debbiek@mvrchamber.org.

MON VALLEY REGIONAL CHAMBER OF COMMERCE - MAY, 2013

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OVER \$70,000 *in PRIZES* !!!



2-YEAR LEASE FOR HOLE-IN-ONE on #9 Davies Ford

Fabulous Prizes on Auxiliary Holes!

#3—Getaway for Two (2) couples to private Boot Ranch in Fredericksburg, TX
#9—Taylor Made Driver & Woods
#13—Vacation for (4) Silver Legacy Resort Casino in Reno, NV

SKILL PRIZES!

Including Closest to the Pin—Silver Legacy Resort Casino Getaway for Two (2)

\$10,000CASH

For HOLE-IN-ONE on #11 Bassi,Vreeland & Associates



Fantasy Golf Scratch-Off Two (2) Lowest Scores \$50,000 HOLE-IN-ONE SHOOTOUT!

Register TODAY !! See next page for details!

MON VALLEY REGIONAL CHAMBER OF COMMERCE - MAY, 2013

REGISTRATION

FORM



SPONSORSHIP OPPORTUNITIES

\$125/GOLFER* - (\$500 FOURSOME) Graphite Sponsors*—\$500 (includes 2 golfers) □ Golfer Survival Bag Company: SOLD Cart Sponsor-Charleroi Federal Savings Contact: SOLD Dinner Sponsor—Lee Supply Company Address: _____ SOLD Prize/Trophy Sponsor—Monongahela Valley Hospital Phone: _____ SOLD Putting Contest—First Federal Savings Bank Golfer No. 1 \$ Iron Sponsors*—\$250 Golfer No. 2______ \$_____ SOLD Beverage Sponsor—Monongahela Valley Golfer No. 3______ \$_____ Hospital Golfer No. 4 \$ SOLD Lunch Sponsor—Valley Tire Company GOLF SUBTOTAL \$ **SOLD** Morning Refreshment Sponsor—McKnight **Medical** SPONSORSHIP TOTAL from Left SOLD Mulligan Sponsor—Mon Valley Signs □ "NEW" Fantasy Golf Sponsor **GRAND TOTAL** \$ □ Practice Sponsor Payment: □ Program Sponsor Method: Check enclosed for \$ □ Registration Sponsor Bill my credit card \$ *All Hole-in-One, Graphite and Iron Sponsors Credit Card: VISA___ MasterCard___Discover____ receive signage, recognition in program, monthly Cardholder Name tabloid and at dinner. Billing Address □ <u>Green Sponsors</u> **\$150** (14"x22") (only 18 to be sold) Card No. Expiration Date:_____ \$75 (14"x14") □ <u>Tee Sponsors</u> □ <u>Yes, I want to donate a door prize</u> Signature_____

MONVALLEY REGIONAL

Melvin B. Bassi

Memorial Golf Tournament

(Minimum \$25 value)

Please return completed entry/sponsor form with check payable to: Mon Valley Regional Chamber of Commerce, One Chamber Plaza, Charleroi, PA 15022

FAX TO: 724-489-1045

QUESTIONS? CALL: 724-483-3507

SPONSORS REMIT BY MAY 23 – FOURSOMES BY MAY 30

www.mvrchamber.org

MON VALLEY REGIONAL CHAMBER OF COMMERCE - MAY, 2013

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CHAMBER NEWS

"RISING TO BUSINESS" MONTHLY SEMINAR SERIES CONTINUES

The Rising to Business Series continues on Wednesday, May 29, 2013 at 7:30 AM at the Rostraver office of Waddell & Reed, Inc. This FREE monthly morning business information series is an added benefit to chamber membership. The series will focus on the current "hot topics" for business owners and their executive personnel and is available exclusively to Mon Valley Regional and Greater Rostraver Chamber members and will include coffee and pastries at each session.

The upcoming line up of topics include:

- May 29 Commercial/Business Insurance, Workers Comp
- June 26 Technology in business-> Uses, social networking, cloud technology

Each session will take place at the Waddell & Reed offices at 1030 Rostraver Rd. in Belle Vernon. To reserve your spot, please contact the <u>Waddell & Reed office at 724-929 - 3959</u>. Seating will be limited to 10 people and will be on a first come, first serve basis.

MAY LUNCHEON ADDRESSES AFFORDABLE CARE ACT

The Mon Valley Regional Chamber will host a luncheon event on Tuesday, May 14, 2013 at the Alumni Room on the Charleroi Area School District Campus, 100 Fecsen Drive, Charleroi, PA. Registration begins at 11:45 AM and the



event will conclude at 1:00 PM. At the campus entrance attendees will be directed to luncheon parking by school district security staff.

The program will include a panel that will discuss some of the possible effects of the Affordable Care Act to business owners. **Carl Knoblock from the Western PA Small Business Administration, Lou Panza from Monongahela Valley Hospital and Don Good from World Kitchen** will be on hand to take part in the discussion. Because of the complexity of the subject, a full workshop will be offered based on interest from this event.

"As the legislative process continues, there are many aspects of the bill that our business community is interested in," said Deb Keefer, Chamber Director. "It will also give our membership a chance to meet a representative from **ChamberChoice**® and our members who provide health care coverage."

Reservations are required as only 75 reservations will be accepted, therefore walk in registration is discouraged. The cost is \$15.00/person for members, \$18.00/person for non-members and may be made by calling the Chamber office at 724-483-3507, or e-mail members@mvrchamber.org. The buffet lunch will be catered by **Spartan Café**. A faxable registration form can be printed from www.mvrchamber.org where an online payment is also available.

"NEW" MEMBER TO MEMBER DISCOUNT OFFER

Volk Technology Resources, LLC 724-970-9336

All Mon Valley Regional Chamber members qualify for these two special deals: (1) Save \$50 with our "Get Started" special! For only \$199, you will receive:: An initial consultation to determine your business needs and how you can best utilize social media marketing. Setup of a basic web site, individualized to your business specifications. Setup of a Facebook site, tailored to your type of business. 2 one hour technology coaching sessions to help you utilize your new social media to attract new customers, retain your current customers, and stay in contact with all of them to build up your business online.

(2) Save 20% on consulting services with our "Technology Assist" special! Pay only \$99 for a package of 5 one hour sessions that may be used for: technology coaching, software training, virtual office assistance, technical writing or pamphlet publishing, database setup, "tune-up", or audit Call Cathy Volk at 724.970.9336 for more information.

For a complete listing of current Member to Member Discounts go to www.mvrchamber.org

> Have a discount to offer fellow Chamber Members? Call Donna or Deb today at 724-483-3507

MEMBER NEWS

CANCER PREVENTION STUDY 3 IN WASHINGTON COUNTY

This year the **American Cancer Society** is celebrating its 100th birthday! While the progress we've help make in the past 100 years is remarkable, there's still more work to be done. To better understand ways to prevent cancer, the American Cancer Society is recruiting men and women across the US and Puerto Rico for a landmark new research study – Cancer Prevention Study-3 (CPS-3).

Enrollment will occur at 14 sites in Allegheny, Butler, Beaver and Washington Counties between May 21, 2013 and June 13, 2013.

Washington County has four enrollment sites including:

- Monongahela Valley Hospital
- Wilfred R. Cameron Wellness Center
- CONSOL Energy Inc. CNX Center
- Faith United Presbyterian Church

Individuals may choose to participate if they are willing to make a long -term commitment to the study (which involves completing follow-up surveys periodically over the next 20-30 years), are between the ages of 30 and 65 years old and have never been diagnosed with cancer. For more information and to schedule your enrollment appointment visit: **www.greaterpittsburghcps3.org** call 1-888-604-5888 or e-mail cps3@cancer.org.

Help us fight back against cancer! Make your appointment online today for one of these 4 enrollment sites near you.



Let us develop a comprehensive plan to protect your business, your family, and your bottom line. Our extensive portfolio includes:

Chamber *Choice*

- Individual and Group Health Insurance
- Medicare Products
- Dental and Vision Insurance
- HR Solutions
- Business Insurance Dividend Program
- Energy Savings Program - Voluntary Benefits and Personal Insurance

For more information, contact us at 1-800-377-3539 or visit www.chamberchoice.com. Get real, bottom line, energy cost savings for your business today! Through Chamber*Choice*, OnDemand offers competitive energy solutions to Chambers Members. Call



ars is stand g ew d The **Washington Wild Things** will celebrate their season opener on Friday, May 24 with a fireworks

season opener on Friday, May 24 with a fireworks display after the game, courtesy of **Washington Financial**. The home opener begins at 7:05 PM when the Wild Things host the Southern Illinois Miners.

Pictured with the Wild Thing is new employee, Amber Angelo, daughter of Chamber Staff member, Donna Angelo. For more information on the Wild Things upcoming season go to www.washingtonwildthings.com

CLEAN SWEEP FOR CHARLEROI BOROUGH

What a wonderful day on April 26th, more than 100 volunteers including 90 Charleroi students worked all throughout Charleroi Borough, weeding, sweeping and planting more than 500 flowers in downtown planters! Every street and parking lot from 13th to 1st on Lincoln, Washington, Fallowfield and McKean Avenues, along with Bosson Way, Trustees Park, Chamber Plaza and Welcome sign areas were cleaned. Special Thanks to Donn R. Henderson, Borough Manager and the Borough Staff and Street Crew for making such an impact on this beautiful community!



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MON VALLEY REGIONAL CHAMBER OF COMMERCE - MAY, 2013





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"Serving the Business Community Since 1921"

REGIONAL REPORTER One Chamber Plaza, Charleroi, PA 15022 724-483-3507 members@mvrchamber.org Return Service Requested

Find us on Facebook 🚮

Mark Your Calendar For These Upcoming Events!

Tuesday, May 14 – Chamber Luncheon, Charleroi Area School District Alumni Room, 11:45 AM – 1:00 PM. See page 6.

Wednesday, May 15 — Chamber Board Meeting, Chamber building, 8:00 AM.

Thursday, May 16 — SPHS Open House, 250 Chamber Plaza, Charleroi, 4:00 PM — 6:00 PM.

Wednesday, May 29 — "Rising to Business," Waddell & Reed office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM. *See information on page 6.*

Thursday, June 6 – 6th Annual Melvin B. Bassi Memorial Golf Tournament, Butler's Golf Course, 8:00 AM registration, 9:00 AM Shotgun start. *See pages 4-5 for more information.*

Wednesday, June 19 – Chamber Board Retreat, 8:00 AM—1:00 PM in lieu of regular Board Meeting, Cabin Fever Inn.

Wednesday, June 19—2013 Senior Games, Charleroi Area High School, 9:00 AM—3:00 PM. Call 1-888-300-2704, Ext. 4430 or Ext. 4433 for more information.

Wednesday, June 26 — "Rising to Business," Waddell & Reed office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM. *See information on page 6.*

Saturday, June 29—John K. Tener Memorial Bridge, Dedication & Opening Celebration, 11:00 AM.

Wednesday, July 3-Charleroi Community Day and Fireworks, Charleroi Borough. www.charleroiboro.org

Thursday, July 18—Annual Beach BASH, Allenport Marina, 5:30 PM—7:30 PM.

Wednesday, July 31 — Chamber Challenge Softball Game, MVRCC vs. GRC, Charleroi Community Park, 5:30 PM.

Watch the mail, e-mail, FACEbook and website for more information on all upcoming events!

www.mvrchamber.org