

## ATTENTION!

The Chamber office has a new e-mail address—  
**members@mvrchamber.org**

Please verify with your service provider that this new address is being accepted into your e-mail accounts and update your database.

**PLEASE NOTE:** This new e-mail will replace the *info@mvrchamber.org* address.

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Riverside Center for Innovation	Insert



### April Member Spotlight AMERICAN CANCER SOCIETY



The MVRCC recently honored **the American Cancer Society** in the April Member Spotlight. Pictured here from the Mon Valley Relay for Life Committee are (Front row L to R): Sally Imbrogno, Cancer Survivor, Angela Jacoboni, BVA School District, Kaylee Naden, BVA School District, Miranda Steinkopf, Elizabeth Forward School District, and Neil Gearhart, American Cancer Society Income Development Representative. (Back row L to R): Matt Casturo, Elizabeth Forward School District, Tyler McCullough, BVA School District, Brandi Duvuvei, Charleroi Area School District, and Jody Cheplic, Student Advisor. See story on page 4.



### Mon Valley Regional Chamber of Commerce

One Chamber Plaza  
Charleroi, PA 15022

724-483-3507 Fax: 724-489-1045  
E-mail: [members@mvrchamber.org](mailto:members@mvrchamber.org)  
website: [www.mvrchamber.org](http://www.mvrchamber.org)

President: Armand Ferrara  
V. President: Atty. Rick Mudrick  
Secretary: David Galloni  
Treasurer: Milton Kubik  
Executive Board: James Protin

Chamber Staff:  
Executive Director: Debra Keefer  
Financial Assistant: Donna Angelo

We regret any errors or omissions  
in this newsletter

## WELCOME NEW MEMBERS\*

### **Anova Home Healthcare Services, Inc.**

Sue Seman  
1580 Broad Avenue Ext., Suite 2  
Belle Vernon, PA 15012  
724-929-3200  
www.anovahealthcare.com  
*Hospice / Home Healthcare*

### **Aquatorium Innovations, Inc.**

Terry Sebben  
142 W. Main Street, Ste. B  
Monongahela, PA 15063  
724-258-5905  
www.monaquatorium.org  
*Non-Profit*

### **DeRienzo Physical Therapy**

David DeRienzo  
17 Arentzen Blvd., Suite 203  
Charleroi, PA 15022  
724-323-6695  
www.patnotphysicaltherapy.com  
*Physical Rehabilitation*

### **Kara L. Anthony, MS, RDN, LDN, CDE**

392 Turkeyfoot Road  
Venetia, PA 15367  
*Associate Member*

### **Davies Burkholder Team REMAX Select Realty**

Edsel Burkholder  
273 Hazekirk Road  
Monongahela, PA 15063  
724-469-1020  
*Real Estate*

### **Laschen's Lawn Care & Landscaping**

Brandon Laschen  
124 Bull Run Road  
Brownsville, PA 15417  
724-880-7956  
www.laschenslawncare.com  
*Landscaping*

## THANK YOU RENEWING MEMBERS\*

### **50 Years and Over**

Charleroi Elks Club  
Seals & DeMillion

### **35 Years**

Vanderman Law Offices

### **20 Years and Over**

Specialty Printing, Inc.

### **10 Years and Over**

Action Housing, Inc.  
Comcast Business Services  
Dunlevy Gardens  
Tri State Hydraulics, Inc.

### **5 Years and Over**

MarBill Diamonds & Jewelry  
Double M's Pizza  
Rupert Chiropractic Clinic  
Stewart Creative

### **All other Renewals**

Belle Vernon Area School District  
Butler's Golf Course  
California University of PA –  
River's Bend Conference Services  
D & K Storage, LLC  
Keller Williams Real Estate  
Professionals  
Melenzyer-DuBarr Funeral Homes

\*These new members and renewals only reflect dues received as of March 31, 2013. New members and renewals will continue to be acknowledged in upcoming issues of the Regional Reporter.

### **“NEW” MEMBER TO MEMBER DISCOUNT OFFER**

**Laschen's Lawn Care & Landscaping**  
724-880-7956

**A new discount is offered every month and can be found on our website: [laschenslawncare.com](http://laschenslawncare.com) or call us at 724-880-7956.**

For a complete listing of current Member to Member Discounts go to  
**[www.mvrchamber.org](http://www.mvrchamber.org)**

*Have a discount to offer fellow Chamber Members?*

Call Donna or Deb today at 724-483-3507 to participate in this FREE program!

## CHAMBER NEWS

## MEMBERSHIP BLITZ WRAP UP



**Kevin Iacovangelo, Right Byte Computer Center**, won a pass to the 2013 Bassi Golf Tournament for referring a new member during the Membership BLITZ.

**Lori Spina, Southwest Medical Center**, recruited the most members during the Chamber's 1st Quarter Membership Blitz. At a wrap up event at **Salatino's River House** on March 27 Lori, who won a flat screen TV for her efforts, donated the TV back to the Chamber which will serve as a raffle prize at the 2013 Bassi Golf Outing. The Board of Directors and Staff sincerely welcome the new membership and send out deep appreciation to the loyal renewing members who join each year.

17 New Members joined during the 1st Quarter BLITZ:

- ◆ **Advanced Orthopaedics & Rehabilitation** (referred by *Lori Spina*, Gosai & Gandhi)
- ◆ **Anova Home Healthcare Services, Inc.** (referred by *Lori Spina*, Gosai & Gandhi)
- ◆ **Kara L. Anthony, MS, RDN, LDN, CDE** (referred by *Lori Spina*, Gosai & Gandhi)
- ◆ **AP Video & Security**
- ◆ **Aquatorium Innovations**
- ◆ **DeRienzo Physical Therapy** (referred by *Regina Stefan*, The Valley Independent)
- ◆ **Fallowfield Township** (referred by *Wayne Ray*, Ray Orthodontic)
- ◆ **Jefferson Regional Medical Center (Mon Valley Offices)** (referred by *Lori Spina*, Gosai & Gandhi)
- ◆ **Kids Fun Club America** (referred by *Diane Bianchi*, Business Expansion Enterprises)
- ◆ **Thomas B. Kostolansky, Attorney-at-Law** (referred by *Atty. Rick Mudrick*)
- ◆ **Laschen's Lawn Care & Landscaping**
- ◆ **Pasta Shoppe** (referred by *Kevin Iacovangelo*, Right Byte Computer Center)
- ◆ **Rita's Italian Ice**
- ◆ **Simplex Grinnell**
- ◆ **Spartan Café** (referred by *Donna Ramusivich*, MVH and *Patrick Garman*, Spartan Health Surgicenter)
- ◆ **Superior Petroleum Company** (referred by *Lori Spina*, Gosai & Gandhi)
- ◆ **Triple B Farms** (referred by *Josie Pelzer*, Rotolo Dodge Chrysler Jeep Ram)

Members are accepted every business day of the year, so any interested business, individual, or organization can find out more by calling 724-483-3507 or visiting [www.mvrchamber.org](http://www.mvrchamber.org). As of this printing the Mon Valley Regional Chamber has 311 members.

### TRIPLE B DISCOUNT CARDS NOW AVAILABLE

Receive 10% off your \$15 purchase all summer long at **Triple B Farms** with Discount Card! Use the Discount Card 10 times this summer and Receive a FREE gift! Discount Cards are available at the Mon Valley Regional Chamber office for Chamber members and their employees.

*Offer Valid June—Labor Day 2013.*



New Member **Suzanne Beinlich, Triple B Farms** was one of the many new members welcomed at the BLITZ Wrap Up Event.





## April Member Spotlight AMERICAN CANCER SOCIETY



THE OFFICIAL SPONSOR OF BIRTHDAYS.®

The Mon Valley Regional Chamber is pleased to honor the **American Cancer Society** in the Member Spotlight for April. The American Cancer Society is celebrating its 100<sup>th</sup> birthday this year. That's right, a century of saving lives and now it's time to finish the fight against cancer. They encourage you, your colleagues and your business to join them this year in this fight. The Mon Valley area has two unique ways to get involved. The first is the Relay For Life of Mon Valley. If you have not been to this wonderful event please make plans to attend this year. The event will be held on Friday May 3, 2013 from 10 AM – 10 PM at the Charleroi High School Stadium. Please visit [www.relayforlife.org/pamonvalley](http://www.relayforlife.org/pamonvalley) for more information. The second is through the Cancer Prevention Study-3 (CPS-3). This is a unique opportunity for individuals to get involved in an ongoing research program. Enrollment is being made possible in partnership with the Monongahela Valley Hospital on Thursday, June 6, from 8:00 am to 12:00 pm. Individuals may choose to participate if they are willing to make a long-term commitment to the study, are between the ages of 30 and 65 years old and have never been diagnosed with cancer. For more information and to make an appointment at this, or one of the many other enrollment sites in the region, visit [greaterpittsburghcps3.org](http://greaterpittsburghcps3.org) or call 1-888-604-5888.



Neil Gearhart, ACS Income Development Representative

## Save the Date

### Mon Valley Relay For Life



**Friday, May 3, 2013**

10:00 AM—10:00 PM

Charleroi High School  
Stadium

## MAKING MONEY ON MARCELLUS SHALE

MVRCC will partner with the RIPE program (Regional Initiative to Promote Entrepreneurship) to present a workshop series entitled "Making Money on Marcellus Shale." The 2 hour workshops held from 8:00 AM – 10:00 AM beginning on April 25, and continue each Thursday, May 2, 9, 16 and 23<sup>rd</sup> at SPSHS, 300 Chamber Plaza Charleroi in the Board Room.

- April 25: Kick-Off – Making Money on Marcellus Shale
- May 2: Mechanics of a Successful Business Plan
- May 9: PA Unified Certification
- May 16: Access to Capital Financing
- May 23: Marcellus Shale-Industry Standards, Regulatory Issues

No registration fee is required and continental breakfast will be provided. To attend please call Judy McNeil at 412-322-3272 or [jm@riversidecenterforinnovation.com](mailto:jm@riversidecenterforinnovation.com) See insert for additional information.

## MEMBER NEWS

### SPHS WILL HOLD OPEN HOUSE FOR NEW CHARLEROI PROGRAM SITE

Southwestern PA Human Services (SPHS) will hold an Open House on May 16 to showcase the opening of its newest Mon Valley service site at 250 Chamber Plaza in Charleroi.

The event will be held from 4:00 PM to 6:00 PM and the public is invited to attend and tour the newly renovated 32,000 square foot facility.

In 2006, SPHS moved their operational headquarters to Charleroi, renovating the former Montgomery Ward's building in Chamber Plaza. Now, SPHS has expanded that facility to include a number of programs from sites throughout the Mon Valley. These include Riverside Horizons, a therapeutic activity center for intellectually disabled adults; In-Home Aging Services; a mental health partial hospitalization and social rehabilitation program as well as offices for mental health case management staff. More than 140 staff will work at the new site, serving well over 1,300 Mon Valley and Washington County residents.

With the additional new space in Chamber Plaza, SPHS now employs over 350 professional and administrative staff at its Charleroi site. Founded forty-nine years ago, SPHS is one of the largest nonprofit human service organizations in the southwestern Pennsylvania region, employing more than 900 full and part-time staff and annually serving more than 60,000 persons throughout Washington, Greene, Fayette and Westmoreland Counties.

Renovations on the new site began late last year and recently completed. The budget for the project was \$1.8 million, financed through the use of Local Tax-Exempt Note (L-TEN) made possible by the Washington County Industrial Development Authority, the Washington County Commissioners and PNC Bank. With the addition of 250 Chamber Plaza, this will mark the third major SPHS service site construction/renovation in the Mon Valley since opening 300 Chamber Plaza in 2006 and the SPHS Family Health Complex in Monessen in 2007.



### DOUGLAS EDUCATION CENTER OPEN HOUSE SET FOR APRIL 30

**Douglas Education Center (DEC)** will host "The Open House" on Tuesday, April 30, from 10:00 AM - 2:00 PM in the Van Keulen Complex, 531 Schoonmaker Ave., Monessen, PA, for prospective students and families.

The Open House, a DEC Days event, is open to those interested in exploring careers in special make-up effects, digital film, illustration, fantasy art, graphic design and web, cosmetology, medical and natural gas.

This year's event will feature free demonstrations and tours scheduled throughout the day. Faculty and staff will be on site to discuss education and career opportunities and answer questions from those interested in enrolling at DEC. Admissions, financial aid and career services information sessions are available throughout the day.

While registration is not required, it is recommended. To RSVP, please email [rsvp@dec.edu](mailto:rsvp@dec.edu). For a full schedule of events and information on programs, parking and directions, visit [www.dec.edu/decdays](http://www.dec.edu/decdays) or call 1-800-413-6013 and dial 0.

### “ROCK YOUR BLOCK” CLEAN UP SCHEDULED FOR APRIL 26-27

The Chamber of Commerce and downtown Charleroi businesses are planning a "Rock Your Block" clean up competition with prizes for best cleanup effort on Friday, April 26 as part of Charleroi Borough's Annual Clean-Up Days. Watch for more details on this - we hope everyone can join in the fun. Also please be reminded that the Mon Valley Regional Chamber provides paper recycling bins all year round for your discarded paper. They accept paper, magazines and newspapers. No hardcover books, telephone books or cardboard please.

Charleroi Borough will also have Electronic Recycling on Saturday, April 27 from 10:00 AM—2:00 PM. Remember, they will accept items on Friday from area businesses. Contact the Borough to arrange a drop-off. Community service and Borough workers have already started clean-up efforts.

**CHAMBER NEWS****BASSI EVENT SET FOR JUNE 6**

The Mon Valley Regional Chamber of Commerce 6<sup>th</sup> Annual Melvin B. Bassi Golf Tournament will be held at **Butler's Golf Course** in Elizabeth on June 6, 2013. An 8:00 AM registration and practice will be followed by a 9:00 AM shotgun start. **Highway Appliance** will be the main event sponsor.

A \$10,000 cash prize will be given away as a Hole-in-One Prize sponsored by Bassi and Vreeland Associates, in addition to several auxiliary prizes that will be offered on other holes. Fantasy golf will be added to the day this year, in addition to marshmallow putting and other surprises. Butler's Golf Course is a Billy Casper® managed golf course, and more information about the course can be accessed at [www.butlersgolf.com](http://www.butlersgolf.com).

Foursomes, sponsorships and door prizes (\$25 value or more) are now being accepted by calling any member of the golf committee or the Chamber office at 724-483-3507. Everyone (regardless of membership) is invited to attend this very popular event and has sold out in the past therefore early registrations are encouraged. The cost per golfer is only \$125 and includes greens fees and cart, lunch, beverages, dinner, golfer's goody bag, and many other extras. The cost will be discounted to \$120/person, if registration is paid by May 10. The Chamber accepts VISA, Mastercard and Discover.

Proceeds from the Bassi Tournament fund Leadership Washington County scholarships, The Challenge Program in local high schools, and several other educational initiatives in the Mid Mon Valley in memory of the late Attorney Melvin B. Bassi, outstanding community and business leader in the Mon Valley.



This year's Golf Committee is chaired by J.J. Georgagis, Keystone Bakery, and includes Milt Kubik, Denise Mornak, Mornak Excavation, Trish Brickner, PaCareerLink, Josie Pelzer, Rotolo Motors, Diann Donaldson, Reliance Business Solutions, and Jeffrey Mendola, Waddell and Reed. Pictured above are Diann Donaldson, Milt Kubik and Chairman J.J. Georgagis.



PA Department of Revenue Secretary Dan Meuser addressed members and guests of the Mon Valley Regional Chamber of Commerce on April 9 at Monongahela Valley Hospital. Secretary Meuser discussed the State Proposed Budget for 2013-2014 and conducted a question and answer period. Pictured are Secretary Dan Meuser (right) speaks with Yugo Ikach, California University of PA and Diann Donaldson, Reliance Business Solutions.

**“RISING TO BUSINESS” FREE MONTHLY SEMINAR SERIES CONTINUES**

The Rising to Business Series continues on Wednesday, March 27, 2013 at 7:30 AM at the Rostraver office of Waddell & Reed, Inc. This FREE monthly morning business information series is an added benefit to chamber membership. The series will focus on the current “hot topics” for business owners and their executive personnel. This series will be available exclusively to Mon Valley Regional and Greater Rostraver Chamber members and will include coffee and pastries at each session.

The upcoming line up of topics include:

April 24 - Medicare Supplements, Healthcare, Group coverage

May 29 - Commercial/Business Insurance, Workers Comp

June 26 - Technology in business-> Uses, social networking, cloud technology

Each session will take place at the Waddell & Reed offices at 1030 Rostraver Rd. in Belle Vernon on the last Wednesday of the month and will last from 7:30 AM to 8:30 AM. To reserve your spot, please contact the Waddell & Reed office at 724-929-3959. Seating will be limited to 10 people and will be on a first come, first serve basis.





## REGISTRATION FORM

### SPONSORSHIP OPPORTUNITIES

- ☐ **Additional Hole-in-One Sponsor** will be considered. Please call the Chamber office.

**Graphite Sponsors\*—\$500** (includes 2 golfers)

- ☐ Cart Sponsor  
☐ Dinner Sponsor  
☐ Golfer Survival Bag  
☐ Prize/Trophy Sponsor  
☐ Putting Contest

**Iron Sponsors\*—\$250**

- ☐ Beverage Sponsor  
☐ "NEW" Fantasy Golf Sponsor  
☐ Lunch Sponsor  
☐ Morning Refreshment Sponsor  
☐ Mulligan Sponsor  
☐ Practice Sponsor  
☐ Program Sponsor  
☐ Registration Sponsor

*\*All Hole-in-One, Graphite and Iron Sponsors receive signage, recognition in program, monthly tabloid and at dinner.*

- ☐ **Green Sponsors**      **\$150** (14"x22")  
 (only 18 to be sold)
- ☐ **Tee Sponsors**      **\$75** (14"x14")
- ☐ **Yes, I want to donate a door prize**  
 (Minimum \$25 value)

**\$125/GOLFER\* – (\$500 FOURSOME)**

**\*PREPAID DISCOUNT—\$120/Golfer if paid by  
5/10/13**

*Substitutions permitted—NO REFUNDS!*

Company: \_\_\_\_\_

Contact: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Golfer No. 1 \_\_\_\_\_ \$ \_\_\_\_\_

Golfer No. 2 \_\_\_\_\_ \$ \_\_\_\_\_

Golfer No. 3 \_\_\_\_\_ \$ \_\_\_\_\_

Golfer No. 4 \_\_\_\_\_ \$ \_\_\_\_\_

**GOLF SUBTOTAL** \$ \_\_\_\_\_

**SPONSORSHIP TOTAL** from Left \$ \_\_\_\_\_

**GRAND TOTAL** \$ \_\_\_\_\_

Payment:

Method: Check enclosed for \$ \_\_\_\_\_

Bill my credit card \$ \_\_\_\_\_

Credit Card: VISA\_\_\_ MasterCard\_\_\_ Discover\_\_\_

Cardholder Name \_\_\_\_\_

Billing Address \_\_\_\_\_

Card No. \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Signature \_\_\_\_\_

Please return completed entry/sponsor form with check payable to:

Mon Valley Regional Chamber of Commerce, One Chamber Plaza, Charleroi, PA 15022

FAX TO: 724-489-1045

QUESTIONS? CALL: 724-483-3507

**SPONSORS REMIT BY MAY 23 – FOURSOMES BY MAY 30**

**PREPAID GOLFER REGISTRATION BY MAY 10**



"Serving the Business Community Since 1921"

**REGIONAL REPORTER**

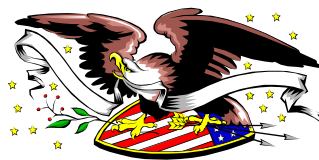
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1.866.699.9968 for more information!



## Mark Your Calendar For These Upcoming Events!

**Wednesday, April 17** —Chamber Board Meeting, SPHS Board Room, 8:00 AM.

**Wednesday, April 24** —"Rising to Business," Waddell & Reed office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM. *See information on page 4.*

**Thursday, April 25** —"Making Money on Marcellus Shale" Workshop Series, SPHS, 300 Chamber Plaza, Charleroi, 8:00 AM—10:00 AM. *See insert for details.*

**Thursday, May 2** —"Making Money on Marcellus Shale," SPHS, 300 Chamber Plaza, Charleroi, 8:00 AM—10:00 AM.

**Thursday, May 9** —"Making Money on Marcellus Shale," SPHS, 300 Chamber Plaza, Charleroi, 8:00 AM—10:00 AM.

**Tuesday, May 14** — Chamber Luncheon, Anthony's on the Mon, 11:45 AM – 1:00 PM. *See insert for details.*

**Wednesday, May 15** —Chamber Board Meeting, TBD, 8:00 AM.

**Thursday, May 16** —"Making Money on Marcellus Shale," SPHS, 300 Chamber Plaza, Charleroi, 8:00 AM—10:00 AM.

**Thursday, May 16** —SPHS Open House, 250 Chamber Plaza, Charleroi, 4:00 PM—6:00 PM.

**Thursday, May 23** —"Making Money on Marcellus Shale," SPHS, 300 Chamber Plaza, Charleroi, 8:00 AM—10:00 AM.

**Wednesday, May 30** —"Rising to Business," Waddell & Reed office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM. *See information on page 4.*

**Thursday, June 6** — 6th Annual Melvin B. Bassi Memorial Golf Tournament, Butler's Golf Course, 8:00 AM registration, 9:00 AM Shotgun start.

*Watch the mail, e-mail, FACEbook and website for more information on all upcoming events!*

[www.mvrchamber.org](http://www.mvrchamber.org)