

MEET THE LENDERS

Tuesday, February 26, 2013

8:00 AM—10:00 AM

See page 6

RIISING TO BUSINESS

Wednesday, February 27, 2013

7:30 AM—8:30 AM

See page 5

MEMBERSHIP BLITZ CONTINUES—SEE PAGE 6

MAKING DIFFICULT CHANGES IN YOUR BUSINESS

Tuesday, March 12, 2013

11:45 AM—1:00 PM

See Insert

PA DEPARTMENT OF REVENUE SECRETARY DAN MEUSER

Tuesday, April 9, 2013

11:45 AM—1:00 PM

See page 5

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Prescription Drug Summit	Insert
Stockdale VFD Oldies Dance	Insert
Waddell & Reed, Inc.	Insert



February Member Spotlight VALE-U-HEALTH



The MVRCC recently honored **Vale-U-Health** in the February Member Spotlight. Pictured here are (l to r): Bill Guiler, CCIS, Trina Curcio, Director of Care and Quality Management, Lois Weaver, Director of Operations, Karen Rumbaugh, Accountant, Melissa Shawley, Provider Relations, Kim Zunic, Customer Service Specialist, Cindy Newman, RN, Utilization Review Coordinator Susan M. Flynn, Chief Executive Officer, Cathy Wujcik, Executive Secretary, Dino Mascio, CCIS.
See story on page 4.



Mon Valley Regional Chamber of Commerce

One Chamber Plaza
Charleroi, PA 15022

724-483-3507 Fax: 724-489-1045
E-mail: members@mvrchamber.org
website: www.mvrchamber.org

President: Armand Ferrara
V. President: Atty. Rick Mudrick
Secretary: David Galloni
Treasurer: Milton Kubik
Executive Board: James Protin

Chamber Staff:
Executive Director: Debra Keefer
Financial Assistant: Donna Angelo

We regret any errors or omissions
in this newsletter

WELCOME NEW MEMBERS

Advanced Orthopaedics & Rehabilitation

Valerie Molinaro
1200 McKean Avenue, Suite 106
Charleroi, PA 15022
724-225-8657
www.advancedorthopaedics.net
Physicians/Physical Rehabilitation

Jefferson Regional Medical Center

Rachel Corsinelli
1533 Broad Avenue, Suite 200
Belle Vernon, PA 15012
724-929-3206
1200 McKean Avenue
Charleroi, PA 15022
724-489-0404
17 Arentzen Blvd., Suite 110
Charleroi, PA 15022
724-483-3037
www.jeffersonregional.com
Medical Facility

The Pasta Shoppe

Sherri Fertall
509 Donner Avenue
Monessen, PA 15062
724-684-3903
Restaurant / Caterer

Triple B Farms LLC

Suzanne and Carolyn Beinlich
823 Berry Lane
Monongahela, PA 15063
724-258-3557
www.triplebfarms.com
Farm Market

MEMBERSHIP RENEWAL REMINDER...

Membership renewals have been mailed out along with a **Member data sheet**. Members are asked to please review all information listed on the Data Sheet and make any necessary changes to the information and return to the Chamber office by **March 1** to ensure proper listing in the Chamber's MEMBERSHIP DIRECTORY AND RESOURCE GUIDE.

Please note that the Chamber is not responsible for incorrect company information that is printed in the 2013-2014 Directory. The information currently on file will be listed in the directory unless otherwise indicated by the member.

Payment of 2013 Dues makes your business eligible for the Chamber's Pot of Gold.



Current Member must be present to win!

The next drawing will be held on Tuesday, March 12th at the Chamber Luncheon at Anthony's on the Mon.

ATTENTION!

The Chamber's e-mail address has changed to:
members@mvrchamber.org

The info@mvrchamber.org will accept e-mails until we have completely made the transition—Thank You!

THANK YOU RENEWING MEMBERS*

87 Years

The Valley Independent

75 Years

Authority of the Borough of
Charleroi

60 Years and Over

Charleroi Area Teachers
Association
Pierre A. Luti Advertising Co.
Model Cleaners & Uniforms
Rego's Restaurant

50 Years and Over

Bassi, Vreeland & Associates, PC
Charleroi Federal Savings Bank
FROGGY 94.9 & Pickle Radio
Guttman Group
Interstate Paper Supply Company
Lions Club of Charleroi
Nix Optical
Ruschak Insurance Associates
Van Beck Electric

THANK YOU RENEWING MEMBERS*

40 Years and Over

Bigi & Walsh
Davies Ford of Charleroi
DeRienzo Family Practice
Lettrich Group
Mid Mon Valley Transit Authority

30 Years and Over

Charleroi Sweeper Center
Highway Appliance Company
Ronald Monack
Monongahela Valley Hospital

25 Years and Over

Armando's Pizza
The Back Porch Restaurant
Charleroi Area School District
Maple Creek Distributors
Richard Mudrick, Attorney-at-Law
George M. Toohey, Optometrist
Valley Tire Company
Kenneth Wiltz
Yohe Roofing

20 Years and Over

Charleroi Borough
Frank M. Godla Mechanical, Inc.
Marsh Tire
McKnight Medical
Vitale State Farm Insurance

10 Years and Over

American Cancer Society
Audrey's Custom Draperies
Centimed, Inc.
Charleroi Fire Department
Community Action Southwest
Coulson's Sales & Service
Crystal Concepts
Vito Dentino Agency
FairPoint Communications
General Industries
Kidney Disease & Hypertension Associates
Milton Kubik
Gene Lofink Heating & Air Conditioning
Medved's Pharmacy
Middle Monongahela Industrial Development
Association
Mon Valley Care Center
Mon Valley Community Federal Credit Union
PA CareerLink, Mon Valley
Presbyterian Senior Care

10 Years and Over cont.

Ray Orthodontic Lab
Residence at Hilltop
Rotolo Dodge Chrysler Jeep Ram
Royal Order of Scotland
S.E. Technologies, LLC
Solomon Chrysler Jeep Dodge Ford
Southwest Training Services, Inc.
Speers Borough
Tregembo Motors
Vale-U-Health
Waddell & Reed, Inc.
William J. Worthington, Attorney-at-Law

5 Years and Over

Allenport Marina
E.J. Burns Construction Company
BusinessClickers.com Printing
CASA for Kids, Inc.
The Challenge Program
Chaney's Natural Health & Wellness
Chester Engineers
CSC Insurance Options
Douglas Education Center
Mary E. Ducato, DPM
Duwall Productions
Emerald Masonry & Construction, LLC
First Federal Savings Bank
Gene-N-Boots Candies, Inc.
Handyman Matters
Keystone Bakery
Legal Shield
Mary, Mother of the Church
Mon Valley Progress Council
Mon Valley YMCA
Mornak Excavation, Inc.
NovaCare Rehabilitation
Progeny Systems
Riverside Dental
Snapshot 47 Photos
Southwestern PA Human Services, Inc.
Spartan Health Surgicenter
Tri-County Patriots for Independent Living
United Way of Mon Valley
Vilella Remodeling, LLC
Washington County Community Foundation
Washington County Tourism Promotion
Agency
Washington Financial Bank
Washington Symphony Orchestra
Westmoreland County Community College –
Mon Valley Center

All other Renewals

Ashcraft Records Management & Storage
Badzik Printing Service, Inc.
Business Expansion Enterprises
BVA Federal Credit Union
Dr. Martin M. Dudas
Foundation for Free Enterprise Education
Frick Tri-County Federal Credit Union
Keystone Benefits Group, Inc.
Keytex Energy
Lesleh Precision, Inc.
Larry Maggi, Washington County
Commissioner
Mon Valley Initiative
City of Monessen
Monessen Food Pantry
Monessen Public Library
Morgan Excavating, LP
My Girls Restaurant, Inc.
New Dawn, Thorpe's Personal Care Home
Orthopedic & Sports Physical Therapy
Associates, Inc.
OSPTA @ Home
Prima Diva Boutique
Redevelopment Authority of the County of
Washington
Reliance Business Solutions
Robert's Auto Body
Sam's Club
Harlan G. Shober, Washington County
Commissioner
Mary Jo Smith
Smitty's Marina
Sonador Yoga & Equestrian Center
Carl J. Spallino Funeral Home, Inc.
Studio K Nail Salon/Day Spa
Susan Jo's Salon
Transitional Employment Consultants
Valley 1st Community Federal Credit Union
Valley Outpatient Rehabilitation
Washington County Council on Economic
Development
West Pike Run Township

*These renewals only reflect dues received as of January 31, 2013. Renewals will continue to be acknowledged in upcoming issues of the Regional Reporter.

CHAMBER NEWS**MEMBER LUNCHEON****Tuesday, March 12, 2013**

11:45 AM - 1:00 PM

Anthony's on the Mon

**MAKING DIFFICULT CHANGES IN
YOUR BUSINESS****Ken Sevick, Certified Business Coach***See insert in this newsletter**and also posted at www.mvrchamber.org*

Dan Meuser, PA Secretary
of Revenue

SAVE THE DATE**Tuesday, April 9, 2013**

for an appearance by the Pennsylvania Department of Revenue Secretary, Dan Meuser. A luncheon event will be held at the **Lombardi Education Conference Center at Monongahela Valley Hospital at 11:45 AM.**

Please keep posted to the Chamber's website,

Facebook page, and local media for information regarding the Secretary's appearance in the Mon Valley. See updates at www.mvrchamber.org or 724-483-3507 for questions.


February Member Spotlight
VALE-U-HEALTH

Vale-U-Health, a Physician Hospital Organization, was founded in 1995 and is comprised of Monongahela Valley Hospital, 176 members of the medical staff, and 11 regional ancillary providers. Its corporate mission is to enhance the health outcomes of Monongahela Valley residents through the creation and support of innovative healthcare delivery systems, health promotion & disease state management programs, advances in health information technology, and best practice benchmarking.



Susan Flynn, Chief
Executive Officer

Vale-U-Health is also licensed as both a Third Party Administrator and Non-Risk Assuming PPO in the state of Pennsylvania and provides benefit administration services to employers who choose to self-insure their health benefits. In addition, Valley Health Administrators Insurance Agency, a Vale-U-Health subsidiary, operates as a fully functioning health and life agency in the State of Pennsylvania and provides the option of free COBRA services to their employer groups.

The newest of the Vale-U-Health family of companies is Vale-U-Health Regional Health Information Organization, a non-profit public charity that is diligently working to establish a health information exchange that enables the electronic sharing of a patient's comprehensive health record among participating providers at the point of care.

For additional information about any of the services provided by Vale-U-Health, including their comprehensive health and life benefits consulting services, please contact Susan Flynn, Chief Executive Officer, at 724.379.4011, ext. 2402.

CHAMBER ANNOUNCES EXECUTIVE COMMITTEE AND BOARD APPOINTMENTS

The following individuals were recently elected to serve as the 2013 Chamber Executive Committee:

Armand N. Ferrara, Jr., President
 Attorney Richard Mudrick, Vice President
 David Galloni, Secretary
 Milton Kubik, Treasurer
 James Protin, Executive Committee-at-Large

Brook Gardner (First Federal Savings Bank) was appointed to fill a vacancy in the Class of 2014 (1-year term) on the Chamber Board.

Other 1-year appointments to the Board include:
 David Galloni (Charleroi Federal Savings Bank)
 Milton Kubik (Charleroi Community Park Trustees)
 Donna Ramusivich (Monongahela Valley Hospital)

CHAMBER NEWS**“RISING TO BUSINESS” FREE MONTHLY SEMINAR SERIES CONTINUES**

The Rising to Business Series continues on Wednesday, February 27, 2013 at 7:30 AM at the Rostraver office of Waddell & Reed, Inc. This new, FREE, monthly morning business information series is an added benefit to chamber membership. The series will focus on the current “hot topics” for business owners and their executive personnel. Each month will feature a local professional that will be able to address the particular topic from their experience and also field pertinent questions from those who attend. January’s topic was tax codes and impacts. This series will be available exclusively to Mon Valley Regional and Greater Rostraver Chamber members and will include coffee and pastries at each session.

The line up of topics that has been decided on thus far are:

- February 27- Business start ups-> steps, codes, variances, permits, etc.
- March 27 - Tax attorney/CPA->Filing taxes, Applicable deductions, charitable giving, estate impacts
- April 24 - Medicare Supplements, Healthcare, Group coverage
- May 29 - Commercial/Business Insurance, Workers Comp
- June 26 - Technology in business-> Uses, social networking, cloud technology

Each session will take place at the Waddell & Reed offices at 1030 Rostraver Rd. in Belle Vernon on the last Wednesday of the month and will last from 7:30 AM to 8:30 AM. To reserve your spot, please contact the Waddell & Reed office at 724-929-3959. Seating will be limited to 10 people and will be on a first come, first serve basis. Stay tuned to the chamber newsletters and local media for more information.

AFFORDABLE RATES TO MEET YOUR BUDGET!

Some great reasons to advertise in the 2013-2014 Mon Valley Regional Chamber of Commerce’s Member Directory & Resource Guide.

◆ **INFORMATIVE**

This 5.5” x 8.5” spiral bound “desk friendly” directory will feature our best asset—**YOU-OUR MEMBER!** Every member will receive a **FREE** listing in the alphabetical and category sections.

◆ **RESOURCEFUL**

The Directory is actively sought out for information when consumers are ready-to-buy. Also included are pages that list local governmental and community addresses, telephone numbers and websites.

◆ **LONGEVITY**

Publications of this nature are retained well past their lifespan as a resource for quality businesses.

◆ **EXPOSURE**

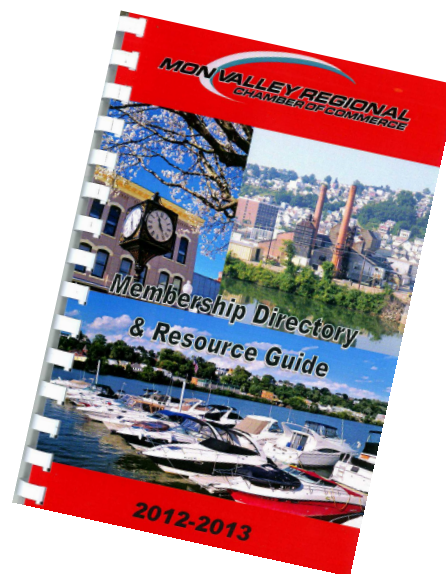
Each Directory is usually read by more than one individual providing advertisers continued exposure to more and more potential clients, consumers and associates.

◆ **DISTRIBUTION**

1,000 copies will be distributed to Chamber members (300+) and in high traffic areas throughout the region.

◆ **EASY AND AFFORDABLE**

Donna Angelo of the Chamber Staff is ready to accept your ad! Design service is also available.



Advertising in the 2013-2014 Directory will put your business in front of thousands of targeted clients! Capitalize on your investment with the Chamber by utilizing this valuable tool to increase your current market growth and reach new customers.

See enclosed rate sheet for last year’s low prices and call Donna at 724-483-3507 TODAY!

CHAMBER NEWS**UPDATED MEMBER TO MEMBER
DISCOUNT OFFERS****Audrey's Custom Draperies**

724-483-8045

\$50.00 off any custom window treatment of \$500.00 or more. Does not include drapery hardware unless purchased with treatment.

Business Expansion Enterprises

724-613-2899

1 FREE hour of consulting with purchase of 10 hour package.

Handyman Matters

724-258-4884

\$25.00 off any job—2 hour minimum.

Outside the Box I.T., LLC

724-997-1095

Outside the Box I.T. would like to extend a FREE audit of your computer network. Let us give you peace of mind that your business is running efficiently. And if it isn't, we'll help to make it more user-friendly and keep it running as a business tool instead of a business liability. From servers to websites, corporate email systems to a mobile workforce, we can help you grow! And our Managed Services are extremely affordable.

Stewart Creative

412-400-2596

10% off the design of one new printed marketing piece. This can be a rack card, brochure (bi-fold, tri-fold, quad-fold), booklet, catalog, or menu. Maximum discount \$200. Please email lynda@stewartcreativedesign.com to take advantage of this offer and mention code MVRC.

Tregembo Motors

724-239-2200

Quick Lube Super Service—\$49.95 Includes lube, oil change, filter, rotate tires, brake check, top all fluids, and wiper blades. Offer applies to most vehicles. Up to 5 quarts of oil. Not valid with any other coupon or offer. Excludes diesels. Please call for an appointment.

Have a discount to offer fellow Chamber Members?

Call Donna or Deb today at 724-483-3507 to participate in this FREE program!

MEET THE LENDERS

A unique opportunity to learn about financing opportunities with representatives from area lending institutions will be held on **Tuesday, February 26, 2013** at the Donora Borough Building, from **8:00 AM-10:00 AM**.

Registration begins at **7:30AM**. Please call Linda Jack at PA CareerLink at 724-379-4750, extension 111, or ljack@pa.gov for reservations and information.

We have extended the Membership Blitz through March! Get New Members during the 1st Quarter—A BLITZ Wrap Up Event will be held in March at Salatino's River House—prizes, snacks, fun, and more!

**Prizes for Most
Members Recruited****WIN!****30" FLAT
SCREEN TV**

**Second Place:
Two Spots In
2013 Golf Outing**

GUIDELINES AND APPLICATION AT
www.mvrchamber.org

MEMBER NEWS

ROTARY CLUB FUNDRAISER PLANNED

The **Charleroi Rotary Club** will be having their spaghetti dinner fundraiser at **Anthony's on the Mon** in Lower Speers on Thursday, February 21st. Dine in or take-out from 11:30 AM to 7:00 PM. Business or service groups can enjoy the restaurant and bar or take-out to eat at home. Chinese auction and 50/50 tickets will be available.

All proceeds benefit local projects and our annual scholarship fund. Tickets can be purchased in advance from Dr. Michael Rupert at 1001 McKean Avenue in Charleroi (724)483-4242 or at the door. Thank you in advance for your generosity and helping local Rotary clubs change lives in your community and around the world.

**ADVERTISE IN THE CHAMBER'S
PUBLICATION IN THE
VALLEY INDEPENDENT!
\$101.40—COLOR AD
INCLUDES ON LINE EDITION
ATTRIBLIVE.COM**

*Call your Valley Independent ad rep or the Chamber
for rate sheet and more information*

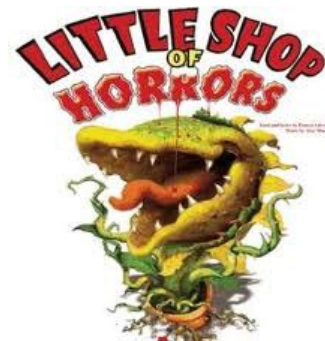
TREGEMBO MOTORS WELCOMES NEW FINANCE MANAGER

Tregembo Motors – Auto Sales & Service Dealer since 1966 – would like to WELCOME Bob Waltz as Finance Manager. Bob joins the Tregembo Team with OVER 20 YEARS of Automotive Experience! Bob and his wife are residents of Washington, PA. Bob is a fitness enthusiast, active with his young adult children, and a member of St. John the Baptist Church. Bob graduated from I.U.P. and earned his Master's Degree from Waynesburg University. Bob specializes in credit building, credit re-building, and consistently obtaining THE BEST rates and terms for customers, always striving to keep payments affordable! Tregembo Motors invites you stop by and visit with Bob and the rest of their team, browse the lot full of 60 cars and trucks, discuss financing, and receive excellent service! Tregembo Motors is located at Exit 32B OFF of Interstate 70 in Bentleyville. Call TODAY at 724-239-2200 or visit on the web at www.tregembomotors.com.

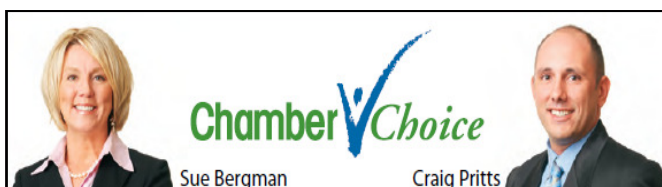
"LITTLE SHOP OF HORRORS" COMING TO CHARLEROI HIGH SCHOOL

Charleroi High School will present the comic rock musical "Little Shop of Horrors", Friday, March 1 at 7:30 pm, Saturday, March 2 at 7:30 pm and Sunday, March 3, 2013 at 2:00 pm. All

performances will be held in the Charleroi Area High School Auditorium.



Cost of purchasing tickets in advance is \$8.00 for Adults and \$6.00 for Students and Senior Citizens. All tickets purchased at the door will be \$8.00. Tickets will be on sale in the Charleroi Area High School Auditorium Lobby Friday, February 22, 2013 from 2:30-5pm and Saturday, February 23, 2013 from 12-4pm. Tickets can also be purchased at the door beginning two hours prior to each performance. For more information please call 724-483-3509 ext. 3233.



Let us develop a comprehensive plan to protect your business, your family, and your bottom line. Our extensive portfolio includes:

- Individual and Group Health Insurance
- Medicare Supplement
- Dental and Vision Insurance
- Business Insurance with Dividend Potential
- HR Solutions
- Energy Program
- Voluntary Benefits and Personal Insurance

*For more information, visit
www.chamberchoice.com
or call 1-800-377-3539.*



Strategic Program Partners



PENN NATIONAL
INSURANCE





"Serving the Business Community Since 1921"

REGIONAL REPORTER

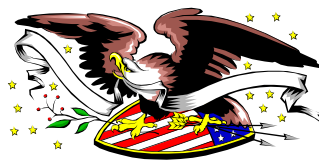
One Chamber Plaza, Charleroi, PA 15022

724-483-3507

members@mvrchamber.org

Return Service Requested

Find us on Facebook 



PRSTD STD
**US POSTAGE
PAID**
Permit No. 17
MONESSEN, PA

Mark Your Calendar For These Upcoming Events!

Wednesday, February 20 —Chamber Board Meeting, SPSHS Conference Room B, 8:00 AM.

Tuesday, February 26— "Meet the Lenders," Donora Borough Building, 7:30 AM—10:00 AM. *See page 6 for information.*

Wednesday, February 27 —"Rising to Business," Waddell & Reed office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM. *See information on page 5.*

Wednesday, February 27 —"Prescription Drug Abuse Summit," Monessen High School, 6:30 PM. *See insert for details!*

Friday, March 1, Saturday, March 2, and Sunday, March 3—Charleroi Area High School Musical "Little Shop of Horrors," Charleroi High School Auditorium. **www.teamcharleroi.org** for show times.

Tuesday, March 12 – Chamber Luncheon, Ken Sevick, Business Coach, Featured Speaker, Anthony's on the Mon, 11:45 AM – 1:00 PM. *See insert for details.*

Wednesday, March 20 – Chamber Board Meeting, Location TBD, 8:00 AM

Wednesday, March 27 – "Rising to Business," Waddell & Reed Office, 1030 Rostraver Road, Belle Vernon, 7:30 AM—8:30 AM.

Tuesday, April 9 – Chamber Luncheon, PA Secretary of Revenue Dan Meuser, Monongahela Valley Hospital, 11:45 AM – 1:00 PM.

*** Winter Weather Cancellation Policy**

If inclement weather causes a 2 hour delay or cancellation in the Charleroi Area School District, please consider the Chamber morning meetings or events cancelled. You can get the information on WTAE Channel 4 TV beginning at 5:00 AM or on their website www.thepittsburghchannel.com.

For Chamber luncheon meetings or afternoon events please check the Chamber's Facebook page, your e-mail, and/or call the Chamber for a recorded announcement. We will make every effort to contact all those that are registered. *Thank you!*

Watch the mail, e-mail, FACEbook and website for more information on all upcoming events!

www.mvrchamber.org